

NAME _____
 MONTH _____

DIRECTOR _____
 Email to Anne each Monday by Noon - meggamiracles1@yahoo.com



FOCUS ON INCOME PRODUCING ACTIVITIES!

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31
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Fill in each activity completed each day

Count each as 1 IPA			
Class (3+ attending \$100+)			
\$100 Outside Sales			
5 New Contacts			
Interview with Director			
Guest/Model to Event			
Choices CD out/ followed up			
New Team Member			
Subtotal			

Count each as 1/2 IPA

Facial (\$50 or more)			
New Booking (class)			
Basic Set Sold			
Subtotal			

Total IPAs For The Day			
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Total IPAs For The Week			
	Week 1	Week 2	Week 3
			Week 4

- 5 IPAs Per Week (1 Skin Care Class Required) = Part Time Pay
- 10 IPAs Per Week (2 Skin Care Classes Required) = Full Time Pay
- 15 IPAs Per Week (3 Skin Care Classes Required) = DRIVING FREE!
- 20 IPAs Per Week (3 or MORE SCs Required) = DIRECTOR!