

100 Faces to the Finish Line

by Jen Semelsberger

The results are in...I just finished 105 faces in 90 days...Woo Hoo!
Here are my results ~ 10 New Team Members and over \$7,500 in
Sales!!! Guess what? I'm going to do it again 100 faces over the next
90 days...who is going to join me???

Here is a great Hot Line to learn "How to Build Your Spring
Portfolio" and complete 100 Faces.

(641) 715-3900 code 901745#

Script to call your Customers and Friends you haven't pampered yet:

Hi Susie, it's Jen with Mary Kay. Do you have a quick minute? Great, I am calling with some really exciting news. I'm in a HUGE contest to build a Spring Model Portfolio and I would love to feature you as a model in my portfolio. Is there any reason why we couldn't get together in the next week or two so I could pamper you with a new mineral make-over...it only takes about 30 minutes? Great, would you prefer a weeknight or weekend? This week or next? Okay, I have you scheduled for next Wednesday at 7pm. Listen Susie, because my goal is sooo BIG do you have a friend or two that could join you? It would really help me reach my goal. Thanks!